



Directory of Exhibitors

## 2009 Meet the Lender Exhibitors

This directory lists exhibitors that attended the City of Austin's "2009 Meet the Lender" Business Loan Information Fair. This list includes banks, community lenders and government programs that make commercial loans or accounts receivable financing.

The City of Austin does not endorse any lending organization. The purpose of this directory is to provide information to the public.

### ACCION Texas

912 Bastrop Highway  
Suite 201

Austin, Texas 78741  
512.905.7263 OR 866.312.3771

Contact: Narda Hernandez, Loan Officer at [nhernandez@acciontexas.org](mailto:nhernandez@acciontexas.org)

This lender awards small business loans with a maximum loan amount of \$100,000.

### American Bank

1008 RR 620 South  
Lakeway, TX 78734  
512.328.1200

Contact: Chris Harrison, Case Management Officer, at [charrison@americanbank.com](mailto:charrison@americanbank.com)

This lender awards business (SBA, equipment, CRE, RLOCs) and personal loans.

### Austin Energy

721 Barton Springs Road  
Austin, TX 78704  
512.972.9529

Contact: Elaine Herrmann at [elaine.herrmann@austinenenergy.com](mailto:elaine.herrmann@austinenenergy.com)

### Austin Entrepreneur Network

512.656.9487

Contact: Hall T. Martin at [director@austinentrepreneurnetwork.org](mailto:director@austinentrepreneurnetwork.org)

### Bibby Financial Services

23780-A US 59 North  
Houston, TX 77339  
972.890.0060

Contact: Brandon Bauer at [bbauer@bibbyusa.com](mailto:bbauer@bibbyusa.com)

This lender awards loans based on accounts receivable, with a maximum loan amount of \$10 million.

### Business and Community Lenders of Texas

2212 South Congress Avenue  
Austin, Texas 78704  
512.912.9885

Contact: Raquel Valdez at [rvaldez@bcloftexas.org](mailto:rvaldez@bcloftexas.org)

#### BiG Austin

1050 East 11<sup>th</sup> Street, Suite 350

Austin, Texas 78702

512.928.8010 x-102

Contact: Claudia Conner at [claudia@bigaustin.org](mailto:claudia@bigaustin.org)

This lender awards microloans and small business loans with a maximum loan amount of \$50,000.

#### Capital Certified Development Corporation

110 Wild Basin, Suite 270

Austin, Texas 78746

512.327.9229 x-368

Contact: Ross Wood, Corporate Communication Manager at [rosswood@capitalcdc.com](mailto:rosswood@capitalcdc.com)

This lender awards SBA 504 loans with a maximum loan amount of \$10 million (\$4 million from them).

#### Celtic Bank

3606 Ranch Creek Drive

Austin, TX 78730

512.775.7111

Contact: Adeline Rem, Regional Vice President at [ar@adelinerem.com](mailto:ar@adelinerem.com)

This lender awards SBA loans with a maximum loan amount of \$2 million.

#### Chase Bank

701 E. Stassney Lane

Building J

Austin, TX 78745

512.416.1265

Contact: Xavier Zarate at [xavier.e.zarate@chase.com](mailto:xavier.e.zarate@chase.com)

#### Citibank

3342 Bee Caves Road

Austin, TX 78746

512.347.2027

Contact: Noel Adams, Business Banking Officer at [noel.adams@citi.com](mailto:noel.adams@citi.com)

This lender awards all types of loans with unlimited loan amounts.

#### City of Austin EGRSO

Economic Growth and Redevelopment Services Office

Austin City Hall

301 W. 2<sup>nd</sup> Street, Room 2044

Austin, TX 78701

512.974.1357

Contact: Eve Richter at [eve.richter@ci.austin.tx.us](mailto:eve.richter@ci.austin.tx.us)

This City department offers loan programs for creative industries and specific downtown locations.

#### Comerica Bank

300 W. 6<sup>th</sup> Street, Suite 1300

Austin, TX 78701

512.407.8120

Contact: Davina Hosick, Branch Manager at [dhosick@comerica.com](mailto:dhosick@comerica.com)

#### Far West Capital

715 Discovery Boulevard, Suite 214

Cedar Park, Texas 78613

512.528.1494

Contact: Cole Harmonson, CEO at [cole@farwestcap.com](mailto:cole@farwestcap.com)

This lender awards a maximum loan amount of \$5 million.

#### Frost Bank

401 Congress Avenue

Austin, Texas 78701

512.473.4902

Contact: Betty Davis, Vice President at [bdavis@frostbank.com](mailto:bdavis@frostbank.com)

This lender awards financing to small business owners.

#### Global Financial Services

1108 Nueces

Austin, TX 78701

512.474.1131

Contact: Cynthia Lee, President/CEO at [advertise@myglobalfs.com](mailto:advertise@myglobalfs.com)

This lender offers cash advances with a maximum advance amount of \$250,000.

#### Greater Texas Federal Credit Union

6411 North Lamar Boulevard

Austin, Texas 78752

512.458.2558

Contact: Rachel Brewer, Marketing Director at [rachel.brewer@gtfcu.org](mailto:rachel.brewer@gtfcu.org)

This lender awards financing to small business owners.

#### Greenman Capital Funding

6012 Cervinus Run

Austin, TX 78735

512.788.2900

Contact: Mark Huggans, at [sales1@greenman.com](mailto:sales1@greenman.com).

This lender awards a maximum loan amount of \$20 million.

#### Horizon Bank

522 Congress Avenue, Suite 100

Austin, TX 78701

512.637.5730

Contact: Guy Perry, Vice President at [guy.perry@horizonbanktexas.com](mailto:guy.perry@horizonbanktexas.com)

This lender awards SBA and conventional financing with a maximum loan amount of \$3.5 million.

#### Office of the Governor, Economic Development and Tourism

P. O. Box 12428  
Austin, TX 78711  
512.936.0189

Contact: Theresia Stolte-Goetz, Public Finance Incentives at [tgoetz@governor.state.tx.us](mailto:tgoetz@governor.state.tx.us)

This State of Texas department offers asset-backed working capital with a maximum loan amount of \$5 million.

#### OMNIBANK

3901-A Spicewood Springs Road  
Austin, Texas 78759  
512.231.5022

Contact: Stephanie Knoblauch at [stephaniek@omnibank.com](mailto:stephaniek@omnibank.com)

This lender awards SBA and real estate loans to small business owners.

#### PeopleFund

P.O. Box 6432  
Austin, Texas 78762  
512.472.8087

Contact: Jaime Noyola at [jaime@peoplefund.org](mailto:jaime@peoplefund.org)

This lender awards lines of credit and real estate loans with a maximum loan amount of \$250,000.

#### Performance Capital

17009 Flintrock Road  
Austin, Texas 78738  
512.261.0024

Contact: Artie Berne at [aberne@austin.rr.com](mailto:aberne@austin.rr.com)

This lender awards financing to small business owners with a maximum loan amount of \$500,000.

#### Prosperity Bank

12730 Research Boulevard  
Austin, TX 78759  
512.331.5402 x 5246

Contact: Patricia Moreno, Assistant Vice President at [patricia.moreno@prosperitybanktx.com](mailto:patricia.moreno@prosperitybanktx.com)

This lender awards financing to small business owners with a maximum loan amount of \$500,000.

#### Randolph Brooks Federal Credit Union

P.O. Box 2097  
Universal City, Texas 78148  
210.637.3618 OR 210.945.3800

Contact: Kevin Rodriguez, Senior Business Loan Officer at [krodriguez@rbfcu.org](mailto:krodriguez@rbfcu.org)

This lender awards SBA loans with a maximum loan amount of \$5 million.

#### Smart Finance Options

314 Highland Mall Boulevard, Suite 105  
Austin, Texas 78752  
512.517.8200

Contact: Michael Butler, President at [mbutler@io.com](mailto:mbutler@io.com)

This lender awards hard money financing to small business owners.

#### Union State Bank

902 Palm Valley Boulevard  
Round Rock, TX 78664  
512.515.6300 OR 512.246.6800

Contact: David Hensley, Senior Vice President, at [dhensley@usbanktexas.net](mailto:dhensley@usbanktexas.net)

This lender awards financing to small business owners with a maximum loan amount of \$4.5million.

#### U.S. Small Business Administration

North Park Corporate Center  
17319 San Pedro, Building 2, Suite 200  
San Antonio, Texas 78232  
210.403.5900

Contact: Annie Hudspeth, Business Development Specialist at [annie.hudspeth@sba.gov](mailto:annie.hudspeth@sba.gov).

This federal government program awards various kinds of guaranty loans.

#### Velocity Credit Union

P. O. Box 1089  
Austin, TX 78767  
512.225.9145

Contact: Luis Acuna at [luis.acuna@velocitycu.com](mailto:luis.acuna@velocitycu.com)

This lender awards SBA and business loans to small business owners.

#### Wells Fargo Bank

1400 Cypress Creek Road  
MAC T5666-011  
Cedar Park, TX 78613  
512.336.1574

Contact: Shannon Pryor at [shannon.d.pryor@wellsfargo.com](mailto:shannon.d.pryor@wellsfargo.com)

This lender awards SBA, commercial, and personal financing to small business owners.